



ANGUIL AFTERMARKET FACT SHEET

QUICK FACTS



ENGINEERS

Anguil has over 30 degreed engineers on staff to develop custom solutions for optimizing your equipment.



FIELD SERVICE ENGINEERS

Anguil has 10 full-time Field Service Engineers with an average of 15+ years of experience, who are ready to serve you.



STOCKING SPARE PARTS

Anguil's Critical Spare Parts Package is the most convenient and economical way to ensure preparedness, compliance, and system uptime.



PME SERVICE

The standard PME Service is two to three days on site, though this can be customized to your system, including shorter, longer, or split visits, with additional add-on services included.

Where does Anguil fit into the VOC Control Market as a company?

- Annual Sales approaching \$75 million globally
- All in VOC/HAP Control Equipment and follow-up service
- Not a division of a large corporation
- Sized ideally for project flexibility - can provide complete turn-key responsibility or expert supervision only

What company experience does Anguil bring to the table?

- 40+ years of supplying and servicing oxidizers
- Have supplied over 1900 systems worldwide
- Offer a full range of oxidizer technologies (Thermal, Catalytic, Regenerative, Direct Fired and Concentrator) and water pollution control capabilities
- Have serviced thousands of systems manufactured by Anguil and by 25+ other manufacturers

Who will be servicing my equipment? Where are they based?

- Anguil Corporate Headquarters: Milwaukee, WI
- Over 10 Anguil employee, oxidizer-specific service technicians located throughout the US
- Anguil has the strongest nationwide representative network in the business with varying levels of local service capability.
- Agreements with five additional oxidizer service companies

Does Anguil offer emergency service response?

Yes! An Anguil customer service representative is available 24 hours a day 365 days a year via our toll free number.

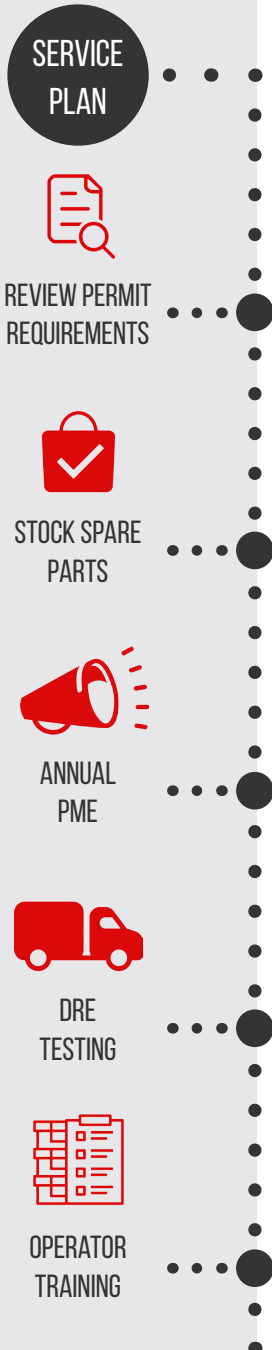
Can Anguil truly offer meaningful service support on a system designed by others?

Yes! Oxidizers are becoming a mature technology. There is less differentiation in basic system design and component selection. Here's what separates Anguil from other manufacturers:

- Innovative Control Strategies
- Company Experience
- Service Responsiveness
- Customer Confidence in Future Support



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Can Anguil design and execute a complete maintenance plan for my oxidizer system?

Yes! Our basic recommendation includes the following:

- Procure and maintain a Recommended Spare Parts Package
- Perform Monthly Inspections with your own personnel
- Yearly Preventive Maintenance Evaluation (PME) by Anguil technician
- DRE checkup and catalyst testing with PME (if applicable)
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What documentation is needed to properly service my oxidizer?

Anguil’s Recommended documentation “Service Pack” includes:

- Process & Instrumentation Diagram (P&ID)
- Design Pressure/Temperature profile
- Written sequence of operation
- Electrical schematics
- Documented copy of Programmable Logic Controller (PLC) (If applicable)
- Documented copy of MMI program (If applicable)
- Accurate Bill of Materials

What retrofits can Anguil provide for my oxidizer system?

- Increased airflow capacity
- Improved destruction efficiency
- Improved capture efficiency
- Reduced operating costs
- Improved reliability
- Compliance with new environmental regulations
- Other turnkey solutions (relocation, repairs, etc)

How can I get started on an aftermarket project with Anguil?

Email sales@anguil.com or fill out our Service Request Form to request a quote for your system.